# NON-PROFIT, PHILANTHROPY, AND SOCIAL ENTERPRISE

## ABOUT KAYE/BASSMAN

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Kaye/Bassman was founded in 1981 with the mission to positively impact companies and enhance careers by providing the finest in professional, executive, technical and scientific search.

Our mission coupled with our *Client Focused* Search<sup>™</sup> approach and *Market Mastery* has vaulted us to become the largest single-site search firm in the country.

It is our **Specialization** by functional area, industry sector, position and geographic location; **Flexibility** in customizing our process, relationship and terms around the unique needs and expectations of our clients; **Array of Services** that ensures our ability to handle any staffing challenge; and **Track Record** of success enables our clients to gain a competitive advantage and candidates to advance their careers.

### KAYE/BASSMAN INTERNATIONAL, CORP.

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#### WWW.KBIC.COM

Today the nonprofit, philanthropy, and social enterprise sector is growing and demands leaders with unique skills, vision, and business acumen. Those who are agile, strategic, and deeply passionate about their work are in high demand. We have experienced search professionals who understand search solutions that align with the organization's mission and strategy. We use state of the art technology to conduct our deep screening, interviewing, and vetting process.

Our process, while in-depth, allows our clients to pinpoint interested and qualified candidates much sooner than traditional search firms that have longer search completion timelines. In addition, we provide detailed information on each candidate including an indepth assessment to ensure the candidates we present are the best fit that exceeds our client's expectations to fulfill their mission and complement their culture.

Our firm has been placing senior level executives for nearly forty years. We can help you:

- Identify, define, and develop successful position profiles for leadership roles.
- Identify, vet, and interview possible internal successors.
- Conduct an external search process to recruit a slate of qualified candidates who meet and exceed the requirements.
- Negotiate terms, determine barriers for the candidate to accept the offer, and close the deal to join your organization.
- Assist your organization with the onboarding process.



#### WE HAVE EXPERIENCE IN PLACING LEADERS IN THE FOLLOWING POSITIONS:

**Chief Executive Officer** 

Chief Financial Officer

Chief of Operations

**Chief/Director of Development** 

**Director of Strategic Initiatives** 

Director of Marketing

We adhere to high ethical standards and an extremely demanding code of integrity, objectivity, and confidentiality.