



# INSURANCE & RISK MANAGEMENT

## ABOUT KAYE/BASSMAN

Kaye/Bassman was founded in 1981 with the mission to positively impact companies and enhance careers by providing the finest in professional, executive, technical and scientific search.

Our mission coupled with our *Client Focused Search™* approach and *Market Mastery* has vaulted us to become the largest single-site search firm in the country.

It is our **Specialization** by functional area, industry sector, position and geographic location; **Flexibility** in customizing our process, relationship and terms around the unique needs and expectations of our clients; **Array of Services** that ensures our ability to handle any staffing challenge; and **Track Record** of success enables our clients to gain a competitive advantage and candidates to advance their careers.

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The Kaye/Bassman Insurance Practice delivers strategic growth solutions to large, mid-sized and small insurance brokerage firms specializing in retail and wholesale operations and distribution. Our clients gain a competitive advantage in the marketplace through our long-term relationships and consulting services to grow their market share. We have an unmatched expertise in attracting executives, production talent, resource expertise and account managers, enabling our clients to grow organically across the nation. Additionally, we offer our clients the capability to grow through acquisitions as we help them find suitable acquisition targets. Our Insurance Practice transcends the usual search firm/client relationship and has become an integral partner with our clients and their growth strategies.

Over the past fifteen years, we have developed a loyal client following that accounts for over eighty-five percent of our business with repeat clients. Our unique abilities allow us to forge relationships between retail brokers, wholesale brokers, carrier underwriters, TPAs and managed care units to produce dynamic well thought out solutions for our clients. Loyalty and performance are two cornerstones of our business allowing us to build long-standing relationships. Those relationships, along with our capabilities, allow our clients to strategically and tactically outperform their competitors reaping substantial returns on their investment in Kaye/Bassman.



EXPERTISE IN
Insurance Companies
Wholesale/E&S/MGA/MGU
TPA (Third Party Administration)
Group Health
Liability and Work Comp
401K/Retirement
Commerical Financial Products (E&O/D&O)
Alternative Risk
Executives
Producers
Account Executives
Marketers
Independent Adjusters
Company Adjusters
Employee Benefits Sales
Employee Benefits Consulting
Property and Casualty
Personal Lines (High Net Worth)
Financial Planning
Wholesale Brokers
Acquisitions (Team and Company)
Fully Insured/Self-Funded Specialist
Consulting Services